

# NCA MEMBERSHIP

IT'S A GOOD BUSINESS DECISION!

## How the Club Benefits

A membership to NCA benefits the entire club. Our resources provide information for general managers, asst. general managers, board members, CFO's and more. **Clubs can add up to 15 board or staff to the membership account, granting unlimited access to NCA resources, publications and communications.**

## Focus on Advocacy

**NCA is the only national organization advocating on behalf of private clubs.** Our non-partisan policy agenda focuses on the issues material to your club's success and bottom line:

- Taxes
- Labor
- Health care
- Immigration
- Environment

## Join NCA Today

Benefit from subject-matter experts who have helped to create the industry's best and most comprehensive library of club-specific resources. **NCA members receive:**



### *Publications and Whitepapers:*

- Club Director Reference Series
- Board Toolkit: Leadership Essentials
- Club Governance Standards
- Strategic Planning for Private Clubs
- HR Management: Best Practices for Private Clubs
- The Legal Reference Guide for Private Clubs
- Club Governance Guidelines
- Membership Marketing
- COVID-19 Blueprint for Reopening
- State Legislative Response Manual
- Truly Private Club Status and Tax-Exempt Status

### *Coming soon:*

- Cybersecurity for Private Clubs



### *Magazines:*

- Club Director
- Club Trends
- Club Business



### *Electronic Newsletters:*

- NCA Agenda
- Washington Weekly Update
- Club Industry Brief
- COVID-19 Club Update
- ClubPAC Insider



### *Webinars:*

- More than 75 online webinars and Conference recordings



### *Networking and Educational Events:*

- Special member pricing for the National Club Conference
- NCA Member Appreciation Lunch
- VIP Reception and Dinner
- ClubPAC Dinner and Briefing



### *Also Includes:*

- Dedicated Private Club Lobbying
- One-on-One Consulting
- Legislative Alerts

# National Club Association Club Member Application



## Primary Contact Information

Club name:		Club website:	
General manager:		Club president:	
Address:			
City:		State:	ZIP:
Phone:		Email:	

## Club Background and Demographic Information

Club type:	Country	Golf	City	Athletic	Yacht	HOA	Other
Ownership:	Member owned, equity		Member owned, nonequity		Investor owned		Other
Tax status:	Nonprofit, tax exempt		Nonprofit, taxable		For-profit		
Total number of full dues-paying members*:				Total number of full-time employees:			
*Full dues-paying members are defined as those paying 80% or more of the highest dues rate.				Total number of board members:			
Total gross revenues (excluding initiation fees, transfer fees and capital assessments):				Year founded:			
Fiscal year: Month start		Month end		Board election month:			

Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

Your membership includes 15 subscriptions to *Club Director*, *Club Trends* periodical, *Club Business*, and electronic newsletters and access to the members-only website for your board directors, key committee chairs and/or club staff. Please email John Good, [good@nationalclub.org](mailto:good@nationalclub.org), with the mailing and email addresses for those who should receive benefits.

**New club members** also receive free copies of the *Club Director Reference Series*, *Club Governance Standards*, *Board Toolkit* and *Strategic Planning for Private Clubs* publications.

NCA membership dues		Dues payment information	Submit completed application and payment to:
Number of members	Dues Rate	NCA dues: \$	National Club Association Attn: <b>Katina Cavagnaro</b> 1201 15th St. NW, Suite 450 Washington, DC 20005  <b>Contact Information:</b> Katina Cavagnaro Director of Membership and Sales 202-822-1291 <a href="mailto:cavagnaro@nationalclub.org">cavagnaro@nationalclub.org</a> <a href="http://nationalclub.org">nationalclub.org</a>
200 or fewer	\$1,125	Check your method of payment	
201 – 300	\$1,700	Check Enclosed	
301 – 400	\$2,200	Credit card: Visa    Master Card    American Express	
401 – 500	\$2,700	<i>For credit card payment, please fill out the below information.</i>	
501 – 600	\$3,300	Card number:	
601 – 700	\$3,800	Expiration date:	
701 – 800	\$4,200	Security code (3 digits on back of card):	
801 or more	\$4,600	Name on card:	
NCA dues are for a 12-month membership. Membership begins in the month the dues payment is received.		Signature:	

NCA dues are not tax deductible as charitable contributions for federal income tax purposes. However, they may be deductible as ordinary and necessary business expenses subject to federal restrictions which prohibit the deduction of a portion of the dues used for certain lobbying activities. NCA estimates that the nondeductible portion of your dues for this year is 2.5%. This amount reflects only certain lobbying activities that are defined by federal law as nondeductible and does not reflect NCA's overall government relations effort.